

For Six Month Period Ending \_\_\_\_\_

(Insert date)

Name of Registrant

Burson-Marsteller

Registration No.

2469

Business Address of Registrant

1850 M Street, N.W. Suite 900  
Washington, D.C. 20036

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>

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UNIT  
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2. Explain fully all changes, if any, indicated in item 1.

Burson-Marsteller opened a branch office in Dallas and moved offices in New York and Washington D.C.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

See Attachment I.

Name

Position

Date Connection  
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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See Attachment II.

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes ☒ No ☐

If yes, identify each such person and describe his services.

Michelle Hartz coordinated press tour activities for the Government of Cameroon.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position or connection	Date terminated
James Grube	account supervisor	3/21/86
Larry Meltzer	senior account executive	3/19/86
Brian Scruby	client service manager	12/31/85
<del>Michael Windsor</del>	<del>client service manager</del>	<del>12/31/85</del>

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

• Government of Cameroon  
• Selenia, S.p.A.

4/18/86  
2/15/86

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

See Attachment III.

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

• Petroleos de Venezuela, S.A.; Thomson, S.A.; Saudi Basic Industries Corp.

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment (s) IV.

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).  
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
 Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Burson-Marsteller, in its role as a public relations agency, occasionally sends out press releases to trade magazines, business publications and general interest media for Saudi Basic Industries Corp. and the Seoul Olympic Organizing Committee. These deal with the petro-chemical market for the former and general Olympic news for the latter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment (s) V.

\$1,367,266.03

Total

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(c).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes ☒      No ☐

(2) transmitted monies to any such foreign principal?      Yes ☐      No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment (s) VI.

	\$121,703.84
Total	

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☒ No ☐

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment (s) VII.

## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Saudi Basic Industries Corp., Seoul Olympic Organizing Committee, Govt. of Cameroon, Government of Catalonia.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒ \* •

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

\*Burson-Marsteller's contract with SABIC has an overall media relations budget of which dissemination activities are but one element.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts      ☐ Magazine or newspaper articles      ☐ Motion picture films      ☐ Letters or telegrams  
☐ Advertising campaigns      ☒ Press releases      ☒ Pamphlets or other publications      ☐ Lectures or speeches

☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials      ☒ Newspapers      ☐ Libraries  
☐ Legislators      ☒ Editors      ☐ Educational institutions  
☐ Government agencies      ☐ Civic groups or associations      ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English      ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup>      Yes ☒      No ☐  
 Exhibit B<sup>7</sup>      Yes ☒      No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



## 26. EXHIBIT C

(PAGE 9)

If you have previously filed an Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

## 27. SHORT FORM REGISTRATION STATEMENT

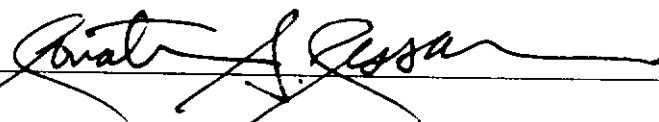
Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)



Jonathan S. Jessar

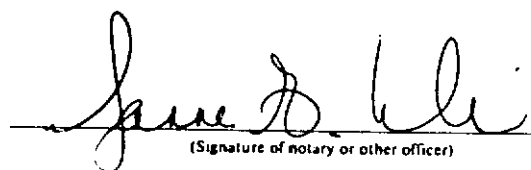
General Manager, Senior Vice President

Subscribed and sworn to before me at 1850 M Street NW #3900 WASH DC 20036

this 2nd day of June, 19 86

SUZANNE G. MELI

My Commission Expires May 14, 1991  
Notary Public of the District of Columbia



(Signature of notary or other officer)

<sup>1</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

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REGISTERED UNIT

ATTACHMENT I

TERMINATIONS

<u>EMPLOYEE</u>	<u>TITLE</u>	<u>DATE</u>
Alan Baker	V.P.	12/31/85
Elinor Ehrman	V.P.	1/31/86
Michael Grossman	V.P.	1/31/86
Nicholas Kilsby	V.P.	3/31/86
Robert Kornecki	V.P./G.M.	3/14/86
Curtis Morikawa	V.P.	1/24/86
Susan Null	V.P.	12/20/85
Trudi Rohla	V.P.	2/14/86
Richard Woods	V.P.	2/28/86

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ATTACHMENT II  
INTERNAL SECURITY  
REGISTRATION UNITADDITIONS

<u>NAME &amp; ADDRESS</u>	<u>TITLE</u>	<u>DATE ASSUMED</u>	<u>CITIZENSHIP</u>
Jeannie Addams 933 Nimble Wood Way Stone Mt., GA 30088	V.P.	12/16/85	U.S.
Jane Arkus 420 Coventry Rd. Pittsburgh, PA 15213	V.P.	1/01/86	U.S.
Stephen Balow 6217 Magnolia Chicago, IL 60660	V.P.	12/02/85	U.S.
Janice Bandeen 1399 Oak Knoll Dr. San Jose, CA 95129	V.P.	12/16/85	U.S.
Barbara Bickel 34 E. 11th St., Apt. 3D New York, NY 10003	V.P.	12/02/85	U.S.
Phyllis Comesano 16-23 Third Ave. New York, NY 10028	V.P.	12/02/85	U.S.
Robert Chandler 2 Horatio St., Apt. 2M New York, NY 10014	V.P.	12/02/85	U.S.
Robert Chew 12 Chestnut St. Dobbs Ferry, NY 10522	V.P.	3/05/86	U.S.
David Colmans 27406 Plantation Dr. Atlanta, GA 30324	V.P.	11/15/85	U.S.
David Coronna 420 W. Belmont, Apt. 11A Chicago, IL 60657	V.P.	12/02/85	U.S.
James Cuddy 1069 Highfield Bethal Park, PA 15102	V.P.	1/01/86	U.S.

Scott Farrell 4136 Crimson Dr. Hoffman Estates, IL 60195	V.P.	12/02/85	U.S.
Ellen Golden 160 Redwood Dr. Roslyn, NY 11576	V.P.	12/02/85	U.S.
Herbert Hahn 55 E. 86th St. New York, NY 10028	V.P.	12/02/85	U.S.
Michelle Hartz 2129 Florida Ave., N.W. Apt. 305 Washington, DC 20008	V.P.	12/01/85	U.S.
Ami Havens 792 Columbus Ave., Apt. 16J New York, NY 10025	V.P.	12/02/85	U.S.
Valerie Itkin 414 E. 52nd St. New York, NY 10021	V.P.	3/05/86	U.S.
Alicia Martinez 310 E. 70th St. Apt. 3J New York, NY 10021	V.P.	3/05/86	U.S.
Katharine O'Callaghan 929 Peace St. Pelham Manor, NY 10803	V.P.	3/05/86	U.S.
Raymond O'Rourke 4346 Barnes Rd. Bronx, NY 10466	V.P.	12/02/85	U.S.
Eric Olson 1642 E. 56th St., Apt. 311 Chicago, IL 60637	V.P.	3/05/86	U.S.
Kenneth Peters 139 Glenwood Dr. Monroeville, PA 15146	V.P.	1/01/86	U.S.
Paula Petti 230 Winding Brook Rd. New Rochelle, NY 10804	V.P.	3/05/86	U.S.
Michael Popernik 25 E. 86th St. New York, NY 10028	Sr. V.P.	11/01/85	U.S.

Michael Provenzano 152 Thornberry Dr. Pittsburgh, PA 15235	V.P.	1/01/86	U.S.
Katherine Schmitz 411 E. 87th St. New York, NY 10028	V.P.	12/02/85	U.S.
Gertrude Schutz 415 Central Part West New York, NY 10025	V.P.	1/02/86	U.S.
Roger Sennott 65-164 Cohasset Rd. Naperville, IL 60540	V.P.	12/02/85	U.S.
Ann Simon 301 E. 47th St., Apt. 6N New York, NY 10017	V.P.	3/05/86	U.S.
John Stoddard 77 W. 85th St. New York, NY 10024	V.P.	12/02/85	U.S.

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SECTION  
REGISTRATION UNIT

**Attachment III**

<u>Name of Client</u>	<u>Date Acquired</u>
• Selenia S.p.A Via: Tributina Km. 12.400 00131 Rome, Italy	1/15/86
• Seoul Olympic Organizing Committee 181, Ulchiro 2-Ga Chung-Gu Seoul, Korea	1/15/86
• Government of Cameroon 2349 Massachusetts Ave. N.W. Washington, D.C. 20008	2/15/86
• Government of Catalonia through Gene y Asociados Palau de la generalitat placa de sant jaume s/n 08002 Barcelona, Spain	4/01/86

Attachment IV

Petroleos de Venezuela, S.A.  
Activities Report  
October 24, 1985 - April 23, 1986

October 24 - November 15, 1985

- o Accompanied group of journalists participating in a press trip to Venezuela October 20-26 to talk with oil industry officials and view installations first hand after 10 years of nationalization.
- o Followed up via phone with press trip participants.
- o Began 1985 account review with client in Caracas.
- o Reviewed opinion audit questionnaire; compiled lists of individuals in desired audiences to be interviewed. Began interviews. (Please note: this was simply an opinion poll and did not fall under the definition of political activity.)
- o Conferred with client about media reports in U.S. and Venezuela.

November 16 - December 15, 1985

- o Followed up via phone with press trip participants; served as liaison to obtain specific data they requested for stories from client.
- o At request of major publication, confirmed facts in story before scheduled publication.
- o Continued conducting opinion audit interviews, including contact with state and federal government officials and their aides.
- o Finalized 1985 account review with client in New York.
- o Conferred with client about media reports in U.S. and Venezuela.

December 16, 1985 - January 15, 1986

- o Followed up via phone with press trip participants; forwarded story queries to client and supplied data.
- o Obtained outline of speech press trip participants delivered on Venezuelan oil industry, and forwarded to client.
- o Drafted and submitted community relations possibilities and recommendations.
- o Served as liaison between client and Burson-Marsteller/Frankfurt about possible European work.
- o Completed opinion audit interviews; began analyzing data for final report.
- o Conferred with client about media reports in U.S. and Venezuela.

January 16 - February 15, 1986

- o Followed up via phone with press trip participants; forwarded story queries to client and supplied data.
- o Drafted and submitted list of constituent newspapers read by congressmen actively involved in energy committee work.
- o Served as liaison between client and Burson-Marsteller/Zurich for special short-term project in Switzerland.
- o Began coordinating with client to plan New York seminar sponsored by the Venezuelan American Association and the Council of the Americas in April; counseled and planned strategy for events.
- o Submitted preliminary opinion audit report.
- o Conferred with client about media reports in U.S. and Venezuela.



February 16 - March 15, 1986

- o Followed up via phone with press trip participants; invited them to attend April seminar in New York.
- o Updated and expanded media list.
- o Discussed specific press information needs with client.
- o Submitted revised opinion audit.
- o Continued coordinating and planning April 1 seminar in New York. Took charge of logistical arrangements, including securing seminar hotel, etc. Coordinated details with Venezuelan American Association, hotel and client.
- o At client's request, drafted seminar invitation text, and supplied specific lists for invitations. Printed and delivered response post card to client for inclusion in invitation.
- o Invited New York-based client to press association meeting to hear luncheon speaker.
- o Conferred with client about media reports in U.S. and Venezuela.

March 16 - April 23, 1986

- o Forwarded client's early 1985 speech to journalist who requested it.
- o Continued coordinating and planning April 1 seminar in New York. Confirmed logistical arrangements; coordinated with sponsors and client. Rehearsed participants prior to seminar.
- o Arranged for seminar A/V needs, and for photography. Obtained seminar photos for immediate use by journalist in Caracas. Delivered contact sheets and negatives to client after event.
- o Attended New York seminar, cocktail and luncheon; attended to invited journalists and supervised photography.
- o Set up two major media interviews for client seminar participants following event; accompanied clients to interviews.
- o Met with client about media reports in U.S. and Venezuela.
- o Conferred with client about media reports in U.S. and Venezuela.

Attachment IV

- Saudi Basic Industries Corporation (SABIC)  
Activities Report  
October 24, 1985 - April 23, 1986

October 24 - November 23, 1985

- o Planned updated SABIC press kit.
- o Researched upcoming trade shows, seminars and conferences to compile comprehensive list of speaking platform opportunities for SABIC executives.
- o Monitored business press for articles about or referring to the free trade debate. Began analysis of findings.
- o Completed editorial survey of trade publications.
- o Sent 20 press kits to the Chemical Manufacturers Association conference in Washington, D.C.
- o Researched, planned and wrote an article on plant and environmental safety among joint venture partners.
- o Distributed two press releases and SABIC's 1984 annual report.
- o Arranged insertion order for advertisement in Wall Street Journal Special Supplement.

November 24 - December 23, 1985

- o Outlined a detailed year-end report, per request of client, of all major account events and programs.
- o Researched and wrote seven new stories for updated SABIC press kit. Also verified and updated charts and fact sheets. Selected numerous photos and slides to include in new press kit and wrote captions. Sent to client for approval.

- o Researched information related to U.S. imports of SABIC products.
- o Responded to editorial requests from several publications regarding the possibility of SABIC's opening a New York sales office.
- o Drafted response to misinformation in Chemical Week about a fire at SADAF.
- o Distributed two press releases.
- o Planned out possible 1986 advertising campaign with representatives of trade and business publications.
- o Continued on-going news bureau activities which include information gathering to generate stories and articles for SABIC. Maintained contact with editors of trade and business publications.

December 24, 1985 - January 23, 1986

- o Developed and wrote year-end report.
- o Drafted Questions & Answers for inclusion in the updated SABIC press kit that dealt with current world issues (EC tariff, protectionism, world competition and cost advantage).
- o Surveyed top 22 nationwide newspapers regarding their policy on special supplements and evaluated topics in terms of SABIC.
- o Analyzed chemical and plastics trade publications in terms of SABIC's competitors.
- o Discussed technical story with Exxon.
- o Contacted equipment manufacturer for possible "partnership" at international trade show.
- o Maintained personal contact with editors of trade publications to monitor media sentiment.

January 24 - February 23, 1986

- o Researched SABIC's advertising opportunities in the U.S.
- o Researched SABIC's editorial opportunities in special supplements to U.S. trade and business publications.
- o Planned two new op-eds -- one for trade publications and one for business publications.
- o Drafted presentation for newspaper's business section proposing article on SABIC "triumverate."
- o Drafted proposal letter to equipment manufacturing company to suggest a "partnership" between them and SABIC at an international trade show in Germany.
- o Distributed three press releases.
- o Continued on-going news bureau activities which include information gathering to generate stories and articles for SABIC. Maintained contact with editors of trade and business publications.

February 24 - March 23, 1986

- o Placed two ads in the American-Arab Association publication.
- o Met with designated head of SABIC's New York office and SABIC's legal counsel. Discuss results of HADEED import case.
- o Met with vice president of ISL Marketing, U.S.A. to discuss possible Olympic sponsorship by SABIC.
- o Planned audit of major oil, business and financial editors to center around perceptions of SABIC/Saudi Arabia as a trading and joint venture partner.
- o Met with broadcast media specialist to plan SABIC pitch. Met with selected list of reporters to assess their interest.
- o Evaluated sports-related outlets relevant to the athletic activities in which Saudis participate.
- o Distributed two press releases to a selected media list.

- o Developed survey questions to assess recognition of the SABIC name; attitudes toward Saudi Arabia as a trading partner and joint venture "host"; attitudes toward free trade with Saudi Arabia; knowledge of Saudi Arabia as a petrochemical producer.
- o Maintained contact with editors of trade publications to monitor media sentiment regarding SABIC.

March 24 - April 23, 1986

- o Produced SABIC corporate video and recommended immediate uses for it.
- o Placed advertisements in several chemical publications.
- o Conducted audit of business publications.
- o Researched concept of joint ventures by conducting a computerized media search of key U.S. business publications.
- o Distributed one press release.
- o Drafted 11 media questions for a detailed U.S. and Hong Kong media audit.
- o Continued on-going news bureau activities which include information gathering to generate stories and articles for SABIC. Maintained contact with editors of trade and business publications.

Attachment IV

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CRIMINAL DIVISION  
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INTELLIGENCE DIVISION  
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. Government of Catalonia  
through Gene y Asociados  
Activities Report  
October 24, 1985 - April 23, 1986

April

- o Organized an informal press briefing for President Pujol with local Washington, D.C. media.
- o Supported efforts by the Bank of America to host an economic seminar in San Francisco by making follow-up phone calls to prospective attendees.
- o Coordinated press coverage of President Pujol's meetings with San Francisco Mayor Dianne Feinstein, California Governor George Deukmejian and Los Angeles Mayor Tom Bradley.
- o Arranged media coverage of President Pujol's meeting with Chancellor Heyman at the University of California at Berkeley marking celebration of student exchange program.
- o Arranged media coverage during reception for President Pujol in Monterey in conjunction with the De Portola celebration.

**Attachment IV**

Thomson, S.A.  
Activities Report  
October 23, 1985 - April 23, 1986

- o Continued on-going corporate and financial counsel.
- o Prepared and presented 1986 activities.

Attachment IV

\* Government of Cameroon  
Activities Report  
October 24 - April 23, 1986

February - March, 1986

- o Attended numerous preliminary meetings at the Embassy of Cameroon and Coopers & Lybrand.
- o Identified appropriate Burson-Marsteller media staff in Los Angeles, Houston and New York.
- o Briefed personnel on client background, procedures and media targets.
- o Researched and produced press kit materials, including backgrounders, Biya biography and camera-ready map; coordinated materials with C&L.
- o Compiled a list of questions for President Biya to anticipate during press interviews and briefings.
- o Performed all media-related activities in Washington, Los Angeles, Houston and New York.



Attachment IV

• Selenia S.p.A.  
Activities Report  
October 24, 1985 - April 23, 1986

January

- o Counseled client on how to announce the opening of its Washington, D.C. office. Also reviewed press materials.

Attachment IV

- Seoul Olympic Organizing Committee  
Activities Report  
October 24, 1985 - April 23, 1986

January - February, 1986

- o Planned visit of Dr. Lee Ha Woo, vice president and secretary general of the Seoul Olympic Organizing Committee, to San Francisco and Los Angeles (Burson-Marsteller's New York, San Francisco, Los Angeles and Tokyo offices were involved.) Activities included preparing media briefing book, arranging interviews and drafting press releases. Briefed Dr. Lee and Mr. Lee Jae Hung, director general of the Committee's public relations department, on American press techniques. Accompanied Dr. Lee and Mr. Lee to all interviews and to a Korean-American Chamber of Commerce luncheon.
- o Coordinated with Tokyo office plans for Seoul briefing.
- o Attended briefing trip in Seoul.
- o Helped draft Association of National Olympic Committees' release and first-quarter plans.
- o Distributed Burson-Marsteller/Seoul Olympic Organizing Committee signing release worldwide.

February - March, 1986

- o Maintained on-going editorial contact with wire services.
- o Submitted many stories, photos and "stunt" ideas.
- o Prepared and submitted to Burson-Marsteller/Seoul letter on torch relay.
- o Advised Burson-Marsteller/Geneva of Minister Park's visit and press opportunities.
- o Drafted cultural art story (re: Asian Games) and submitted to Seoul for approval.
- o Reviewed "The Road to Seoul" tape for video news release possibilities. Requested better quality and/or unedited master tapes.

- o Submitted list of "catchy" names for cultural/heritage stories.
- o Submitted list of names for ANOC welcome film.
- o Discussed radio script ideas with internal experts.
- o Reviewed additional tapes sent by Burson-Marsteller/Seoul for three-minute USOC film; suggested production outline for above.

March - April, 1986

- o Maintained on-going editorial contact with wire services.
- o Discussed various strategies with Seoul office (re: ideas, stories, approaches to events).
- o Contacted IOC for background material on mascots for feature story.
- o Researched and drafted radio scripts for April, May, June, July and submitted to Seoul.
- o Discussed video news releases with producers.
- o Submitted Hodori "ambassador presentation" idea to Seoul.
- o Submitted European media list to Seoul.
- o Drafted insert for Samaranch speech at NBC signing and submitted to Seoul.
- o Contacted USOC to inform them of delay in receiving TV tape for meeting.
- o Informed Seoul that IOC agreed with new "receiving tape" date.
- o Submitted to Seoul New York plans for year-long publicity program.
- o Helped coordinate NBC signing with NBC, Seoul and Geneva.
- o Received history of mascot material for IOC.
- o Began drafting feature on history of mascot.
- o Drafted scripts for second quarter/third quarter video news releases and submitted for approval.
- o Informed Seoul that additional tapes with new subject matter would be necessary for third VNR for last quarter release.
- o Rewrote "volunteer" story for additional use.

- o Recorded radio scripts and relesed April tape via satellite to more than 2000 stations in North America.
- o Submitted to Seoul "for-the-record" tape of above.
- o Discussed with Seoul publicity of plan-of-action for ANOC meeting.
- o Submitted to Seoul list of topics that press might ask at ANOC meeting.
- o Discussed slide show presentation script with producer.
- o Contacted Canada (re: providing media list for Seoul).
- o Contacted Europe (re: missing country list).
- o Reviewed approved material for additional radio features.
- o Submitted 15-minute slide show to Burson-Marsteller/Seoul.
- o Submitted to Burson-Marsteller/Seoul list of world-wide athletic organizations.
- o Finalized plans with Burson-Marsteller/Seoul for ANOC meeting activities.
- o Discussed with Burson-Marsteller/Tokyo dates for planning conference.
- o Began drafting Olympic mascot feature.
- o Made arrangements for NY back-up support while in Seoul for ANOC meetings.
- o Supplied B-M/Washington with necessary releases for Justice Department.
- o Submitted to B-M/Seoul various press monitoring stories.
- o Attended ANOC meeting in Seoul to help with the media.

# Burson-Marsteller

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JAN 30 1986  
INTERNAL SECURITY  
REGISTRATION UNIT

B-11

## Attachment(s) V

<u>Date</u>	<u>From Whom</u>	<u>Invoice #</u>	<u>Amount</u>
1/27/86	Seoul Olympic Organizing Committee	238972	\$300,000.00

<u>Date</u>	<u>From Whom</u>	<u>Invoice #</u>	<u>Amount</u>
	Government of Catalonia		

no payments made in this  
time period

<u>Date</u>	<u>From Whom</u>	<u>Invoice #</u>	<u>Amount</u>
4/4/86	Government of Cameroon	10207	\$29,925.00

<u>Date</u>	<u>From Whom</u>	<u>Invoice #</u>	<u>Amount</u>
12/1/85	Petroleos de Venezuela, S.A.	236468	\$ 2,700.25
		636265	10,256.07
		636465	9,715.83
12/18/85		237388	9,541.00
		237389	10,000.00
1/13/86		237390	14,400.20
1/14/86		237414	9,545.26
2/11/86		238093	9,999.21
4/1/86		238916	11,788.71
4/15/86		239160	10,328.30
4/21/86		237413	<u>22,000.00</u>
		<u>TOTAL</u>	\$120,274.83



Date

From Whom

Invoice #

Amount

Selenia, S.p.A.

no payments made in this  
time period

<u>Date</u>	<u>From Whom</u>	<u>Invoice #</u>	<u>Amount</u>
10/28/85	Thomson, S.A.	10656	\$ 11,185.93
12/23/85		10707	7,098.00
		10748	11,522.56
1/27/86		1052	396.00
		236187	12,265.76
		236680	12,433.13
1/31/86		10799	9,480.86
2/10/86		237071	29,843.03
2/21/86		237618	21,263.92
3/17/86		710875	<u>4,991.18</u>
		<u>TOTAL</u>	<u>\$120,480.37</u>

<u>Date</u>	<u>From Whom</u>	<u>Invoice #</u>	<u>Amount</u>
11/6/85	Saudi Basic Industries Corp.	230040	\$ 244.07
		230041	4,474.91
		232105	199.05
		233781	655.86
		234329	27,689.00
		235409	1,369.11
		235654	49,999.75
11/12/85		236476	48,798.75
		236505	21,810.53
11/26/85		235409	50,000.00
11/29/85		1058	136,413.03
		1069	7,931.68
		236903	17,027.20
		236949	58,979.50
12/6/85		235409	1,050.00
		unapplied	1,155.00
12/10/85		1070	28,172.42
		236476	4,117.50
		236505	17,350.97
		unapplied	8.83
12/11/85		236904	2,398.75
		236950	2,495.71
12/30/85		1074	53,620.72
		237486	96,986.25
1/6/86		237409	13,419.88
1/22/86		237410	4,948.73
		237487	14,106.25
2/18/86		237844	182,172.50
2/20/86		1082	57,758.65
2/26/86		237845	19,890.00
		238099	23,617.85
		238100	5,759.29
4/7/86		1090	12,430.51
		238702	13,787.60
		238705	909.41
		unapplied	<u>75,603.75</u>

Subtotal \$1,057,353.01

less monies  
received for  
non-U.S. offices 260,767.18

TOTAL \$ 796,585.83

# Burson-Marsteller

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CRIMINAL DIVISION  
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DIVISION  
REGISTRATION UNIT

## Attachment(s) VI

### Thomson, S.A. (New York)

Decmate Processing	\$ 1,662.50
Postage, Copies, etc.	2,495.60
Telephone	1,554.64
Word Processing	65.83
Local Transportation	499.62
Shipping	640.87
Information Bank Searches	264.76
Messenger	130.00
Magazines/Subscriptions	179.00
Transcription	106.65
NY Times Information	20.00
Travel/Expenses	1,619.28
A/V Supplies & Equipment	653.49
Photography	83.71
Burnett Leo Company Inc.	9.30
Professional Services Rendered by ETX	1,524.89
Reproduction Charges	287.25
Car Service	320.45
Client Meeting Expenses	112.56
Editorial Contacts	104.47
Library Research	29.41
Investor Relations - Program Development	102.34
Working Lunch	19.60
Entertainment	207.80

### (Washington)

Travel Expenses	1,132.94
L.D. Telephone	1,440.37
Photostats	50.36
Shipping	81.38
Infobank	106.03
Postage, Copies, etc.	1,313.38
Local Transportation	103.45
Messenger	20.80
Decmate Processing	55.72
Clerical Services	297.50
Entertainment	100.00
Postage	1.07
Army Times	1.50
Photography	38.65

TOTAL

\$17,437.17

Petroleos de Venezuela, S.A.

Shipping	\$ 129.88
Burrelle's Press Clipping Service	9,472.56
Journalists Trip	697.80
Local Transportation	128.75
Postage	165.96
Decmate Proccessing	3,467.79
Copying	383.79
Overnight Courier	287.25
A/V Equipmenmt Rental	8.50
Messenger Service	466.40
Platt's Oilgram Subscription	1,017.00
Information Bank Services	427.06
Telephone, Type, Graph	1,074.35
Editorial Contacts	203.77
Invitation Response Card	70.00
List Word Processing	230.00
Rehersal A/V Supplies, Technician, Televideo Production	1,370.00
Grand Hyatt Ballroom Deposit	1,000.00
Photographer, Film and Processing	986.42
<u>TOTAL</u>	<u>\$21,587.28</u>

Seoul Olympic Organizing Committee

Word Processing	\$ 366.13
Reproduction Charges	603.72
Local Transportation	611.30
Messenger	331.65
B-M Media Information System	42.89
Clerical Services	747.72
Decmate Processing	1,902.50
Food	56.87
Newswire Service	894.14
Shipping	108.75
Travel Expenses	7,047.14
Art Materials	8.66
Equipment Rental	395.01
Extra Magazine & Subscription	12.60
NY Times Information Bank Searches	71.00
Electronic Mail Communications	330.01
Misc. Postage, Supplies, Local Telephone, etc.	2,122.79
<u>TOTAL</u>	<u>\$15,652.88</u>

Saudi Basic Industries Corp.

Word Processing	\$13,761.43
Air Freight	1,946.00
Meal Expenses	89.88
Messenger	421.25
Reproduction Charges	6,142.32
Postage	505.26
NY Times Information Bank	287.00
Clipping Service	2,095.10
Clerical Service	186.91
Computer Programming	15.67
Photostats	4.33
Media/Information Bank Searches	663.01
Magazine and Subscriptions	617.35
Shipping	2,150.78
Newsletter Subscription	120.00
Client Luncheons	170.00
Cassette Copy - NPE	36.15
Typography	24.90
Prints	1,844.07
A/V Equipment	56.00
Office Supplies	181.76
Hand Lettered Label for Press Kit	65.00
SABIC Letterhead	5,358.11
Telephone/Telecopy	6,376.75
Production Charges	95.00
Slides	1,034.33
Press Release/Distribution	647.49
Local Transportation	912.13
Editorial Contacts	<u>3,638.66</u>
<u>TOTAL</u>	<u>\$49,446.64</u>

Selenia S.p.A.

Local Phone, Supplies, etc.	\$ 28.35
Reproduction	<u>.90</u>
<u>TOTAL</u>	<u>\$ 29.25</u>

Government of Cameroon

Messenger	\$ 924.25
Photography	1,733.06
Video	398.33
Reproduction	1,168.77
Postage, Copies, etc.	2,078.70
L.D. Telephone	156.56
Extra Magazines, Subscriptions	93.08
Shipping	277.01
Local Transportation	191.45
Postage	148.70
Infobank	85.93
Travel Expenses (M. Hartz)	2,430.37
Transcription	588.25
Misc. Supplies	35.15
Press Kit Folders	38.48
Frame	10.60
Overtime Meal	2.50
Decmate Processing	1,763.34
Clerical Services	114.03
Editorial Contact	61.65
Travel Expenses (J. Grube)	167.00
Releases, Mimeo & Mail	112.50
B/W Prints	55.86
Newsire Service	70.59
Miscellaneous	8.00
Food	111.00
Business Wire	88.24
<u>TOTAL</u>	<u>\$12,913.40</u>



## Attachment(s) VII

Individual

<u>Date</u>	<u>Amount</u>	<u>Name of Political Organization</u>	<u>Name of Candidate</u>
10/28/85	\$1,000	Committee to Re-elect Jack Kemp	Jack Kemp
03/20/86	50	Paulus for Governor	Norma Paulus
10/18/85	100	Burdick Campaign Committee	Quentin Burdick
12/12/85	100	Chapman for Congress	Jim Chapman
11/15/85	500	John BreauX for Senate	John BreauX
11/13/85	250	Committee to Re-elect Senator Zorinsky	Senator Zorinsky
11/06/85	1,000	Committee for America's Future	n/a
10/29/85	500	Bumpers for Senate	Dale Bumpers

# PAC DISBURSEMENTS

<u>Date</u>	<u>Committee/Name</u>	<u>Amount</u>	<u>Total</u>
March 24, '86	Foglietta '86 Committee (Cong. Thomas M. Foglietta, D-PA)	\$ 500	D
" 24	Murphy Campaign Committee (Cong. Austin J. Murphy, D-PA)	100	D
" 27	Friends of Sparky (Senator Spark M. Matsunaga, D-HI)	1,000	D
" 27	Dixon for Senate Committee (Senator Alan Dixon, D-IL)	1,000	D
April 1	-----		\$2,600
April 8	Mattingly for Senate (Senator Mack Mattingly, R-GA)	\$1,000	R
" 9	O'Brien for Congress (Congressional Candidate, D-MT)	250	D
" 9	D.C. Commerce & Industry PAC (Greater Washington Board of Trade)	100	
" 9	Friends of Harry Reid (Congressman Harry M. Reid, D-NV)	500	D
" 10	DeConcini '88 Committee (Senator Dennis DeConcini, D-AZ)	1,000	D
April 11	-----		\$5,450
" 15	The President's Dinner (National Republican Congressional Committee & National Republican Senatorial Committee)	\$1,500	R
" 15	Henry for Congress (Congressman Paul B. Henry, R-MI)	250	R
" 17	N.Y. Salute to President Reagan (Friends of Senator D'Amato)	1,000	R
" 17	Dodd for Senate (Senator Christopher J. Dodd, D-CT)	1,000	D
" 21	Weicker for Senate (Senator Lowell P. Weicker, R-CT)	500	R
" 21	Fields for Congress (Congressman Jack Fields, R-TX)	250	R
April 22	-----		\$9,950
" 30	Daschle for Senate (Congressman Thomas A. Daschle, D-SD)	\$1,000	D
May 1	Jones for Senate (Congressman James R. Jones, D-OK)	1,000	D
" 5	Grassley for Senate (Senator Charles E. Grassley, R-IA)	1,000	R
" 6	Ford for Senate (Senator Wendell H. Ford, D-KY)	500	D
" 6	Levin for Congress (Congressman Sander M. Levin, D-MI)	250	D
" 7	Missourians for Kit Bond (Candidate Christopher Bond, R-MO)	1,000	R
" 7	Garn for Senate (Senator Jake Garn, R-UT)	1,000	R

"	7	Broyhill for Congress (Congressman James T. Broyhill, R-NC)	1,000	R	
"	7	Kasten for Senate (Senator Bob Kasten, R-WI)	1,000	R	
May	8	-----			\$17,700
"	8	Bumpers for Senate (Senator Dale L. Bumpers, D-AR)	\$ 500	D	
"	13	Borski for Congress (Congressman Robert Borski, R-PA)	500	R	
"	13	MacKay in Congress (Congressman Buddy MacKay, D-FL)	250	D	
"	14	Fazio for Congress (Congressman Vic Fazio, D-CA)	350	D	
"	19	Cranston for Senate in 86 (Senator Alan Cranston, D-CA)	1,000	D	
May	22	-----			\$20,300

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CRIMINAL DIVISION  
JUN 3 10 51 AM '86  
INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes X or No                     

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes                      or No                     

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

  
Signature

6/2/86

Date

Jonathan S. Jessar

Please type or print name of signatory on the line above

General Manager, Senior Vice President  
Title